MEET THE TEAM

Angela Knapp works within our Court Department and is often the first point of contact if you are seeking help or advice. Angela has worked at Munro & Noble since 1979 and has a wide experience in all aspects of Debt Recovery.

Mary Nimmo, our Court Partner, is the head of our Debt Recovery team. Mary leads a professional and knowledgeable team of solicitors and paralegals, with experience of assisting a wide variety of clients from large scale corporations to sole traders and individuals in recovering or managing debt.

Calum MacPherson is from Inverness. He undertook his traineeship with the firm and has remained post qualification. Since qualifying, he has had some notable successes in recovering significant outstanding corporate debts.

Hazel MacGillivray has over twenty years experience in dealing with Debt Recovery.



For more information on any of the points raised in this leaflet or to discuss our flexible and clear feeing structure please contact Angela, Mary, Calum or Hazel 01463 221727.

**GET IN TOUCH** 



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## **DEBT RECOVERY**



# **MUNRO & NOBLE**

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e-mail: maryn@munronoble.com

### for you - with you

The Debt Recovery team at Munro & Noble was established in 1984. Since then the team has gone from strength to strength, and now provide a wide range of advice and assistance within the field of Debt Collection and Recovery.

#### **DEBT RECOVERY**

We advise on a wide range of Debt matters including:

Pre-litigation matters, including demand letters and negotiated settlements;

Court Action for Recovery;

Enforcement of any Court Order; and

Liquidation and Bankruptcy.

Please note this list is not exhaustive. If you have a debt matter that is not listed above please contact our offices and we will be happy to discuss how we can assist you.

At Munro & Noble we value our clients' involvement and appreciate that every case is different, however generally debt recovery can be broken down into a three stage process.

#### **STEP 1: PRE-LITIGATION**

The most common first course of action is to issue the debtor with a letter demanding payment within 7 or 14 days. The letter confirms that if no payment is received during the stated period you will instruct Munro & Noble to raise court proceedings. In many instances the involvement of a solicitor at an early stage has the desired effect. However we remain aware that a debtor may choose to ignore such a demand. Should the demand letter elicit no payment from the debtor you may wish the matter passed to the Court team to raise an action. Please note, you are under no obligation to raise a court action at this stage, the decision is entirely yours; however, we will advise you of your options.

#### **STEP 2: COURT ACTION**

Court Action can be "off putting" to many clients who are wary of potential costs and becoming involved in a process which has been described as "full of alien terminology and baffling procedures". At Munro & Noble we are acutely aware of such concerns and appreciate you will have a lot of questions about the Court process which is why we always ensure you have a nominated solicitor dealing with your case who you can contact throughout the process to answer any questions you might have.

You may also be surprised to learn of the affordability of raising and prosecuting a Court action. Where Court proceedings are successful the costs to you can be minimal and depending on the nature of the debt we may be able to offer a "fixed" fee for our work. If you wish to find out more about our fees please contact us to discuss further.

#### **STEP 3: DILIGENCE & ENFORCEMENT**

If payment is not forthcoming following a successful Court Action you are entitled to proceed with enforcement of the Court decree (judgement). You must first serve a charge demanding payment of the sums sued for within 14 days. If no payment is received there

are a variety of enforcement options open to you. Some of the more useful options are set out briefly below:

#### Attachment Order

A commercial debtor who stores items associated with their business outside of a residential property can be removed for auction and sale and the sums recovered deducted from those outstanding in terms of the Decree.

#### **Bank Arrestment**

An arrestment can be placed on the debtor's bank account(s) to arrest funds that can be deducted from the sums outstanding under the Decree:

#### **Earnings Arrestment**

An arrestment can be passed to the debtor's employer to ensure regular sums are deducted from the debtor's salary to be put towards those outstanding in terms of the Decree.

#### <u>Inhibition</u>

An inhibition does not require the service of a charge and can, under certain circumstances, be applied for prior to a final judgement in a case. An inhibition will prevent the debtor from selling any heritable property i.e. any house, flat or building attached to land for up to five years.

#### **Liquidation & Bankruptcy**

Insolvency is often the final method of enforcement but can often be the most successful. Generally you can only petition for the insolvency of a debtor if the Decree awarded by the Courts is for more than £3,000.

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